FUR BETTER AIRPURTS

Cost Recovery and Invoicing of Pilots:

Aimm is a system which tracks aircraft movements at Airports. Each month it exports .CSV files of invoices for landing fees, for import into many different Billing and Accounting systems used by Airports and Councils. Manual data entry is not required, unless the Airport's billing system requires a new debtor to be set up manually.

Landing Fee Policy:

Aimm supports many Landing Fee Policies: Pricing by weight band, by weight calculated to the Kg, by aircraft type, and combinations of these with 'bulk annual fee' operators being exempt from fee-per-landing or discounted/surcharged. Fees are under control of the Airport Operator and can be changed at any time.

Some Council owned Airports/Airfields want to achieve Cost Neutrality, some want to generate a surplus on operations, and some want to subsidise the facility as an amenity to ratepayers. The accurate data provide by Aimm provides clear evidence whether the objectives are being achieved... and if they are not, makes it easy to see what changes are needed. The extent of any subsidy to local operators can be quantified for internal Council reporting.

For Independently owned Airports/Airfields, it becomes obvious which types of operation are generating the surplus and which are being subsidised by other operations.

Some smaller Airfields work off 'Bulk Annual Fees' for unlimited landings by named aircraft, and do not want to charge for individual landings. The 'Lite' version of Aimm is specifically designed to support this type of Airfield cost effectively without requiring manual data entry.

Format of invoice file:

Aimm currently supports six invoice file formats for importing into the Airport's existing Billing system. More formats will be added as required by new clients.

To be certain that we can provide an invoice file that will suit your Billing system, please send us a copy of <u>any</u> file of invoices that you are currently importing successfully... the invoices do not have to be for Airport charges, it is only the format that matters.

We can then check that we have an exact match to ensure seamless operation, and if necessary will liaise directly with the supplier of the Billing system software for technical information.

The Aimm system emails the invoice file on 5th of each month, with all charges up to the end of the **previous month.** This shortens the payments pipeline and considerably reduces account queries as the Airport's clients are billed while the service provided is still fresh in their minds.

Aimm will automate the billing process and enable the Airport to run more efficiently.

We look forward to receiving a sample of a successfully imported file of invoices.

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